

Network Development

Break Out Group: Engagement

Introductions

AgingNY

Main hub development challenge for the network to address through this learning opportunity:

- We will develop a strategic approach to map our current partnerships, assess their efficacy and quality, and identify new partnerships.

Top two goals for network development related to establishing the Community Care Hub:

1. Assess current healthcare partnerships and set one-year goals for those relationships by May 2023.
2. We will form a strategic plan for managing current partnerships and exploring potential new partnerships. We will implement at least 2 new partnerships by December 2023.

Allegheny County DHS/Area Agency on Aging (Pennsylvania) *Allegheny County Area Agency on Aging - Dept. of Human Services*

Main hub development challenge for the network to address through this learning opportunity:

- Allegheny County Area Agency on Aging has a unique opportunity to shepherd opportunities for the larger aging ecosystem that could result in system-wide improvements in workforce challenges. However, these opportunities could be squandered without the proper partnership model.

Top two goals for network development related to establishing the Community Care Hub:

- Goal 1: Within 6 months the AC/DHS/AAA Allegheny County Department of Human Services Area Agency on Aging (AC/DHS/AAA) will hold exploratory conversations with community organizations to discuss possible partners.
- Goal 2: Within 6 months the AC/DHS/AAA will invite at least 5 community partners to join a pilot initiative.

Denver Regional Council of Governments- Area Agency on Aging (Colorado)

Denver Regional Community Care Hub

Main challenge for the network to address through this learning opportunity:

- Identifying and integrating an initial group of CBOs to provide a line of services that are most attractive to health care providers and insurers.

Top two goals for network development related to establishing the Community Care Hub:

1. Develop enhanced agreements with 5 CBOs that provide services related to the State's Delivery System Reform Incentive Payment Programs social needs screening requirement by March 2023.
2. We will educate our state's Medicaid agency on their 1115 waiver application options to pay for SDoH interventions. By April 2023 they will agree to include funding for regional community care hubs in their waiver application.

ElderSource/MMS (Florida)

Eldersource - Northeast Florida

Main hub development challenge for the network to address through this learning opportunity:

- IT and work flow processes between the Hub and the plans and the network.

Top two goals for network development related to establishing the Community Care Hub:

1. Onboard three new network members that serve under represented communities and expand the population coverage of the Community Care Hub by July 31, 2023
2. Implement an IT platform by March 31, 2023 that collects SDOH related data. It platform will capture data to provide feedback to plans on additional needs and services.

North Country Healthy Heart Network, Inc. (New York)

North Country Chronic Disease Prevention Coalition

Main challenge for the network to address through this learning opportunity:

To develop network capacity to reimburse delivery partners for services delivered.

Top two goals for network development related to establishing the Community Care Hub:

1. To have services agreements in place with at least one delivery partner per county by August 31, 2023.
2. To secure at least one contract with a health care payer by August 31, 2023.

Pennsylvania Association of Area Agencies on Aging (P4A)(Pennsylvania) *Comprehensive Care Connections (C3)*

Main hub development challenge for the network to address through this learning opportunity:

- Legal structure, network partner staffing, and data/reporting (without duplicate entry)

Top two goals for network development related to establishing the Community Care Hub:

1. Identify two areas of improvement in internal AAA programs and services to present to external partners.
2. Identify two potential partners to expand AAA contracting opportunities based on an external market scan.



COMPREHENSIVE
CARE CONNECTIONS



Resources for Independent Living, Inc. (New Jersey)

Main hub development challenge for the network to address through this learning opportunity:

- Creating braided funding sources (i.e., healthcare providers and other payor sources) to contribute to traditional and non-traditional services that will lead to positive health outcomes for individuals served.

Top two goals for network development related to establishing the Community Care Hub:

- Create link to healthcare providers by 1/2024 that will contract for services that are non-traditional and traditional in nature.
- Expand non-traditional services braided with traditional services to crosswalk and create a one-stop shop approach to deliver services in low income, underfunded, underserved and rural areas.
- Partnering with community care providers and other provider entities to help bolster our one stop shop approach.

SeniorAge (Missouri)

SeniorAge Area Agency

Main hub development challenge for the network to address through this learning opportunity:

- Building viable partnerships within our community

Top two goals for network development related to establishing the Community Care Hub:

- Develop a plan of action to establish [1] new partnership in 2023 with a health care entity to utilize our care coordination services in exchange for our care coordination expertise for the mutual benefit of patients
- Develop a plan of action to establish [1] partnership in 2023 with an insurance provider to utilize our care coordination services in exchange for our care coordination expertise for the mutual benefit of patients.

TogetherNow (New York)

Community guides us. Connection drives us.

Main hub development challenge for the network to address through this learning opportunity:

- Determine the infrastructure and resources needed to grow and maintain the network beyond 2024.

Top two goals for network development related to establishing the Community Care Hub:

1. Onboard 300 network members that offer services to community across the following sectors, Education, Health, Human Services and Government by 3/31/2024.
2. Receipt of a braided funded stream of 8 revenue sources comprised of Private - Philanthropy, Government (Federal, State, Local) to support expansion and maintenance of the network by 12/31/2023.

North Carolina Center for Health and Wellness (North Carolina)

North Carolina NLE

Group Discussion

Reactions?

Goal alignment activities?

Shared experiences?