

# NLC Peer Group Dialogue Meeting – Information Technology

July 27, 2023

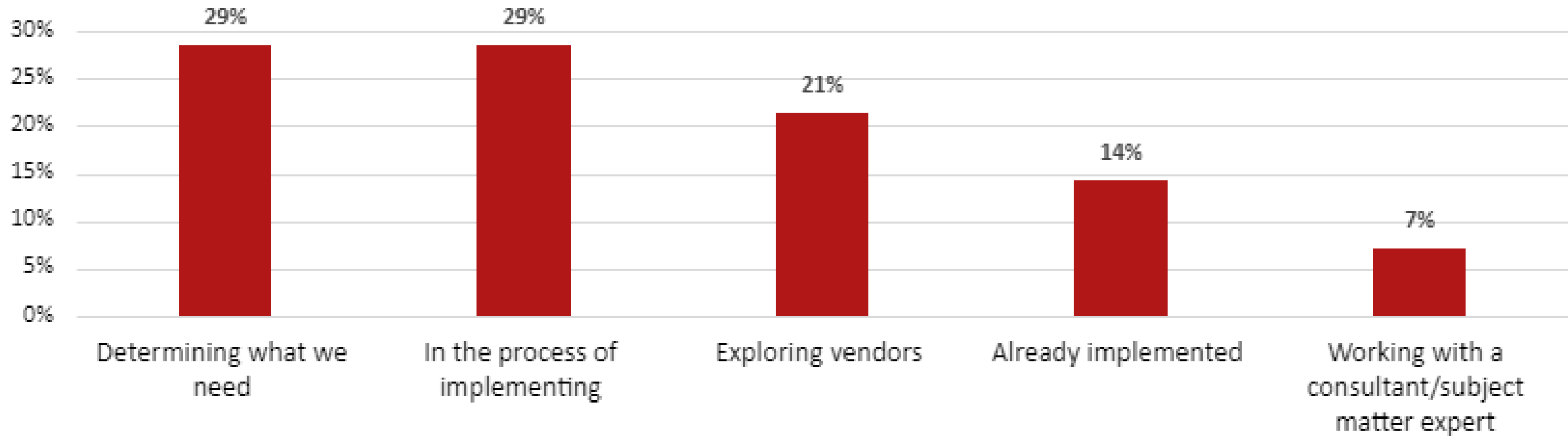
# Agenda

- Welcome
- ACL Updates
- IT Survey Results
- CCH Interoperability Playbook Preview – Dr. Jay Bulot, Guidehouse
- Open discussion

# NLC Peer Group Dialogue IT Survey Results

July 2023

# What is your CCH's current status in regard to IT platform selection and implementation?



# What technology do you use for the following CCH functions/activities?

Referrals	CBO Directory	Grant management
<ul style="list-style-type: none"><li>• CRISP (HIE)</li><li>• EPIC</li><li>• Salesforce</li><li>• Compass</li><li>• ASPIRE (a Salesforce system a CCH has built)</li></ul>	<ul style="list-style-type: none"><li>• Sharepoint, Excel</li><li>• Salesforce</li><li>• SOCHR</li><li>• CIL Suite Q90 Software</li><li>• ASPIRE (a Salesforce system a CCH has built)</li></ul>	<ul style="list-style-type: none"><li>• Salesforce</li><li>• Giving Data</li><li>• Various tools separated by grant requirements</li><li>• QuickBooks</li><li>• Google Sheets</li><li>• Chocolate Software</li></ul>

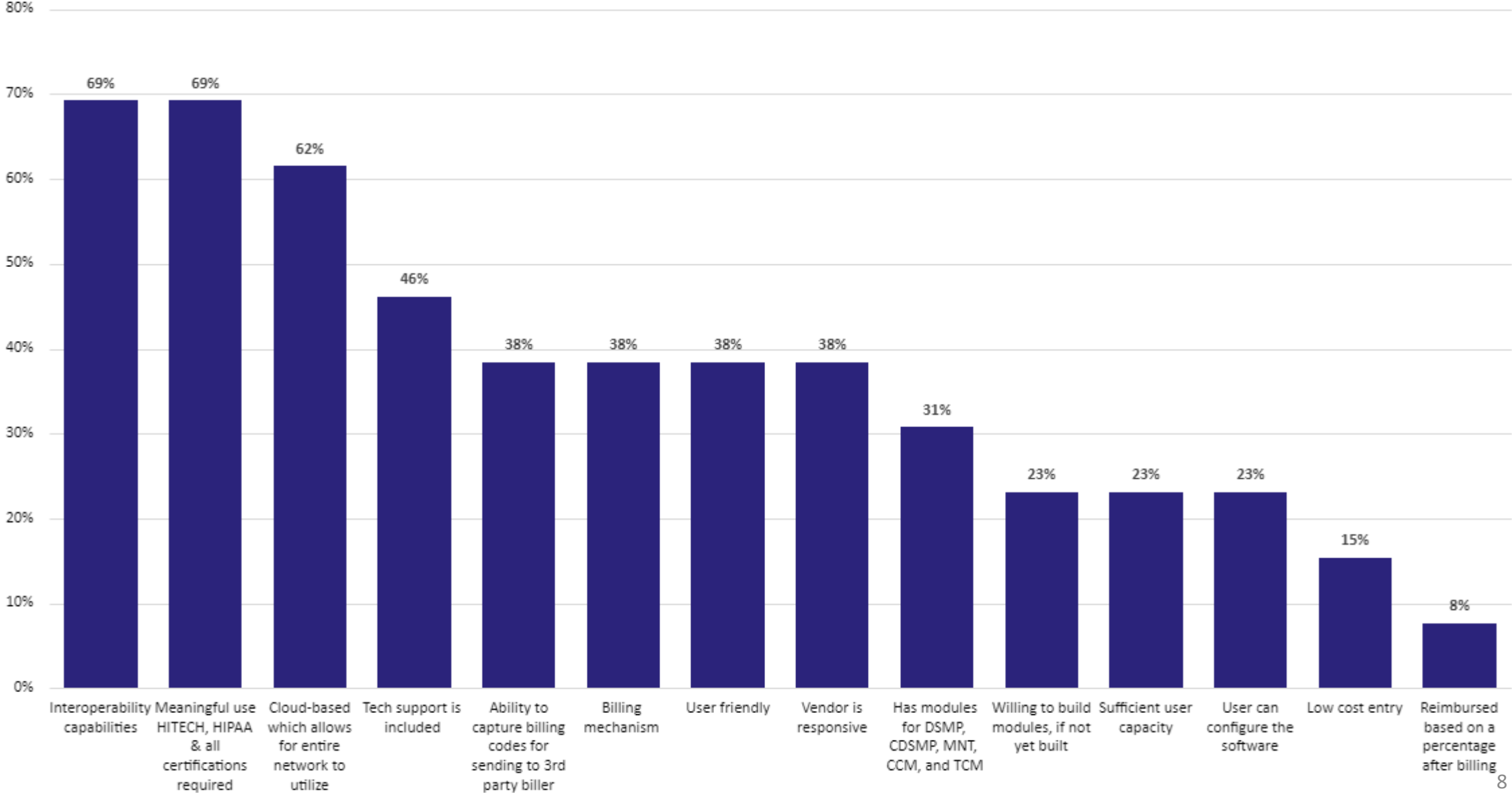
# What technology do you use for the following CCH functions/activities?

Customer relationships	Billing, claims, invoicing, and reimbursement	Project management
<ul style="list-style-type: none"><li>• Excel</li><li>• Salesforce</li><li>• CIL Suite Q90 Software</li><li>• Google Sheets</li><li>• CBM</li></ul>	<ul style="list-style-type: none"><li>• Excel</li><li>• Financial Edge (Office Ally)</li><li>• Avidxchange</li><li>• Billing/invoicing via providers</li><li>• QuickBooks</li><li>• SOCHR</li><li>• CCS</li></ul>	<ul style="list-style-type: none"><li>• Excel</li><li>• Sharepoint</li><li>• Monday.com</li><li>• CIL Suite Q90 Software</li><li>• Trello</li></ul>

# What technology do you use for the following CCH functions/activities?

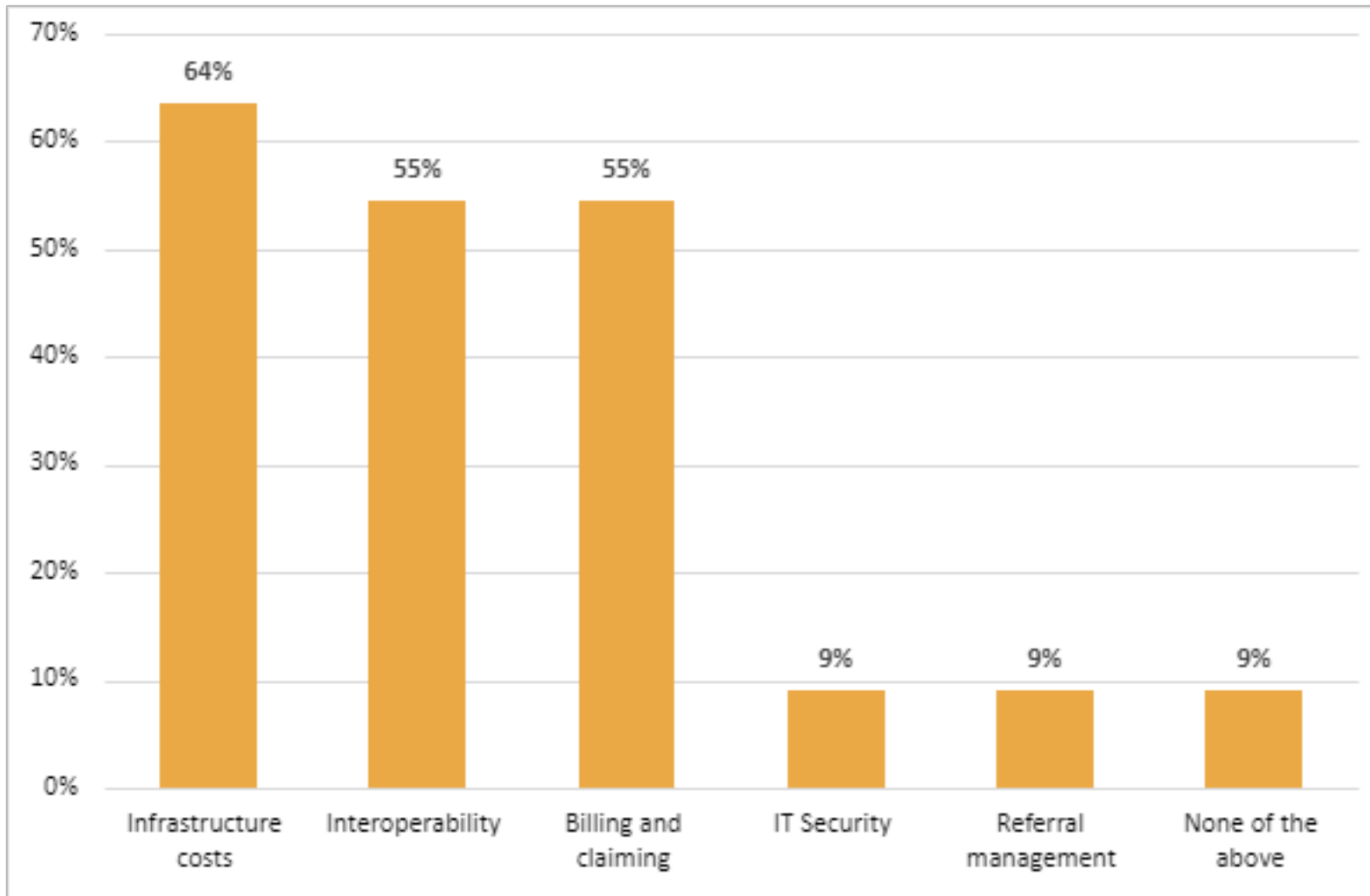
Care coordination	Staff Training/Onboarding	Event notification	Documentation of service delivery
<ul style="list-style-type: none"> <li>• CRISP (HIE)</li> <li>• Excel</li> <li>• Salesforce</li> <li>• SOCHR</li> <li>• ASPIRE</li> <li>• CCS</li> <li>• CIL Suite Q90 Software</li> </ul>	<ul style="list-style-type: none"> <li>• KnowBe4</li> <li>• Excel</li> <li>• ARIS Enterprise</li> <li>• ILRU website and outside CBO training</li> <li>• Internal organization education curriculum</li> </ul>	<ul style="list-style-type: none"> <li>• Mailchimp</li> <li>• Salesforce</li> <li>• Company website</li> <li>• CCS and Compass</li> <li>• Agency listserv, social media platforms, and newsletters</li> </ul>	<ul style="list-style-type: none"> <li>• Apricot Workshop Wizard</li> <li>• CRISP (HIE)</li> <li>• Salesforce</li> <li>• SOCHR</li> <li>• CCS</li> <li>• Compass</li> <li>• Agency database</li> </ul>

# What are the top four features your agency is looking for in an IT platform?





# What are your top IT challenges?



Please provide additional detail on your agency's key challenges related to selecting and implementing an information technology platform for your CCH.

### Highlighted responses

- The demand from health care payors requiring use of their own system(s)- hence the need for interoperability and a data integrator.
- We inherited the Salesforce platform that was built to house CBO information and have built it to do what we need it to. Our next step is to increase securities and explore features that would allow e-referral processes and outcomes reporting.
- The hub needs guidance on what technology best suits our service mix and the need for flexibility/expansion.
- Financial infrastructure to support launch and maintenance while implementing program collaborations that will financially sustain in the future.
- Training and adaptability to new software
- Funding
- Meeting the requirements of multiple payers

# What opportunities do you see related to CCH Information Technology? Do you have any promising practices to share?

## Highlighted responses

- Our Health Department already has access to EPIC, but likely need an interface IT package for the hub and CBOs to access.
- We are working with MITRE, CRISP re CODI. In addition, non-HIPAA compliant CBOs can receive referrals, etc via Workshop Wizard.
- Learning from peers that have implemented the good/bad and questions to ask before purchasing as well if someone LOVES one what that one is and why
- [Our CCH] has built its own Social Care Health Record (SOCHR) on a Salesforce Platform. We are also using Microsoft Azure on a limited basis, but are planning to migrate SOCHR to Azure or a similar platform in the near future. We are also packaging a version of SOCHR for clinics or CBOs to use to track SDOH/HRSN data
- We have built an interoperable system with a Salesforce vendor called Brite Systems

# The Community Care Hub Interoperability Playbook

**Best Practices and Technical Requirements for Coordinated  
Care**

# Introduction to the CCH Playbook



The CCH Playbook: A comprehensive guide for CCHs

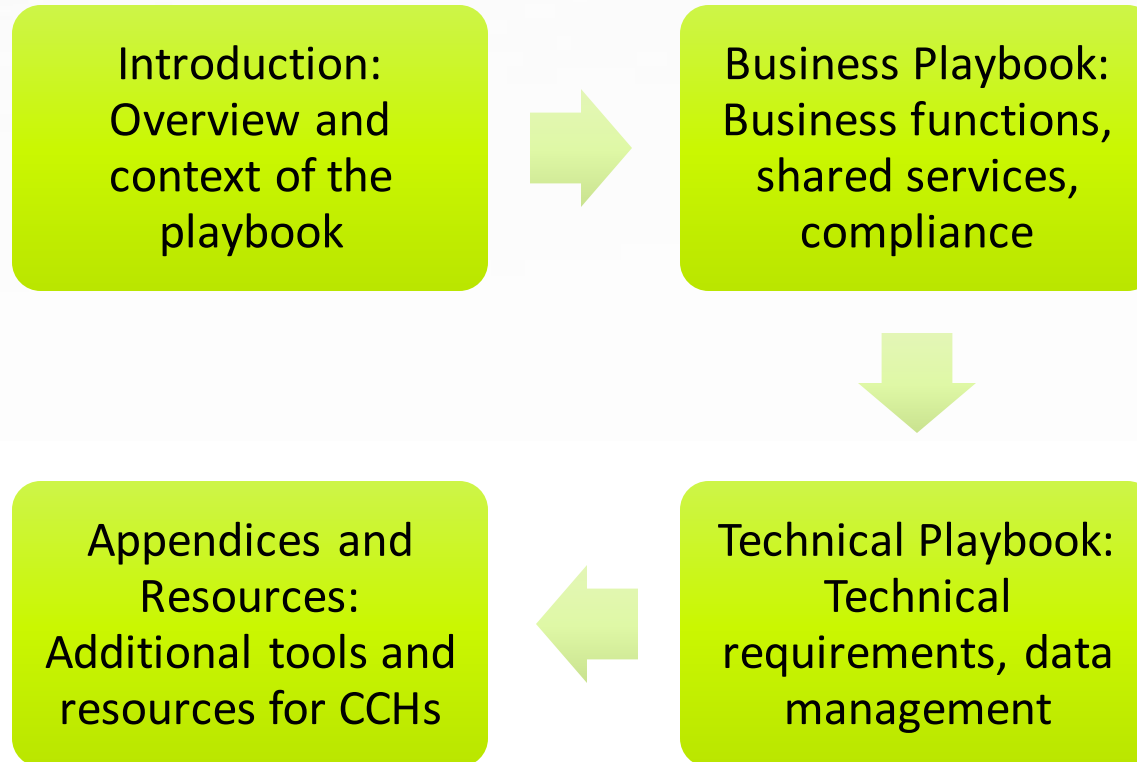


Purpose: Streamline operations, ensure compliance, foster collaboration



Objectives: Enhance efficiency, effectiveness, and interoperability of CCHs

# Contents of the CCH Playbook



## Business Functions in CCH Playbook



IT Systems: Support for business functions



Program Operations: Guidance on operations and reporting



Revenue Cycle Management: Best practices for financial management



# Shared Services and Information Sharing

Shared Services:  
Collaboration and  
resource  
optimization

Coordination:  
Working with  
federally funded  
programs

No Wrong Door  
Systems: Ensuring  
clients receive  
necessary services



# Compliance and Regulations



FEDERAL  
REGULATIONS:  
OVERVIEW AND  
IMPLICATIONS FOR  
CCHS



COMPLIANCE  
GUIDANCE:  
ENSURING  
ADHERENCE TO  
REGULATIONS

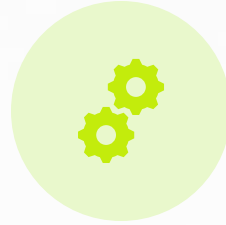


HIPAA  
COMPLIANCE:  
PROTECTING  
CLIENT  
INFORMATION

# Technical Requirements in CCH Playbook



SECURITY  
AND DATA  
PRIVACY:  
PROTECTING  
CLIENT DATA  
AND  
SYSTEMS



SYSTEM  
ARCHITECTU  
RE:  
DESIGNING  
EFFICIENT  
AND  
EFFECTIVE  
SYSTEMS



INFRASTRUCT  
URE:  
ENSURING  
ROBUST AND  
RELIABLE IT  
INFRASTRUCT  
URE

# Data Management in CCH Playbook



Data Architecture: Structuring data for optimal use



Data Structure: Organizing data for easy access and analysis



Data Standards: Ensuring data consistency and quality



Best Practices: Effective strategies for data collection and reporting

# Preparing for Contractual Relationships

- System Architecture Considerations: Preparing IT systems for partnerships
- Contract Negotiation: Strategies for effective negotiations
- Contract Management: Ensuring successful and beneficial partnerships



## Utilizing the Playbook for Efficient Service Delivery



Implementing Best Practices: Applying proven strategies for success



Streamlining Operations: Enhancing efficiency of operations



Continuous Improvement: Using the playbook for ongoing improvements

## Resources and Tools in the Playbook



Appendices: Additional information and resources



Checklists: Practical tools for implementing playbook strategies



Templates: Ready-to-use resources for various functions

# Conclusion and Q&A

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