## **Network Development**

Breakout Group: Financial Acumen





### **Introductions**



### Age Well, Inc. (Vermont)

## Main hub development challenge for the network to address through this learning opportunity:

 Engaging our peers in the AAA system to participate in a CCH/Network model and mapping out how to start a formal plan for network creation.

- Engage with other leaders of NLC and learn about the CCH network model and how to build this formally. By April of 2023, determine how Age Well, with AAA peers, can execute the model.
- Develop a 3-year strategic and financial plan for a network entity model designed for shared services, that results in improved efficiency, savings and integration within the AAA system.
   Complete plan by September 2023.



## **Area 4 Agency on Aging (California)**

#### Planning & Service Area 4

# Main hub development challenge for the network to address through this learning opportunity:

 Adopting an affordable database solution that is capable of readily interfacing with multiple external databases, with electronic referral systems and with a Health Information Exchange (HIE).

- 1) From the Aging and Disability Business Institute's Readiness Assessment Tool, improve our average Financial Acumen score from 1.6 to 2.6.
- 2) From the Aging and Disability Business Institute's Readiness Assessment Tool, improve our average Management & Operations score from 2.6 to 3.6.



### Mat-Su Health Foundation (Alaska)

#### **Connect Mat-Su**

Main hub development challenge for the network to address through this learning opportunity:

Identifying and defining programmatic role in relation to community care hub development

- Expand CBO by 2 partner organizations
- Identify 1 revenue stream to be used in business pro forma



## Community Council of Greater Dallas/ Dallas Area Agency on Aging (Texas)

Main hub development challenge for the network to address through this learning opportunity:

• Educate and inform our large partner base about what the care hub is, the importance of the CCH and getting their buy-in for network goals.

- Develop and implement a billing system to support Medicare/Medicaid, Managed Care organizations and Insurance company billing for a variety of programs to provide sustainability
- 2. Increase the service delivery capacity among Area Agencies on Aging to adequately support the communities that we serve



## **Coalition for Barrier Free Living (Texas)**



## **Group Discussion**

Reactions?
Goal alignment activities?
Shared experiences?

